

Addressing The 5 Areas of Your Business That Matter Most.

The Five Relationships:

Relationships are defined as a connection, association or involvement. Business, as with many things, is about relationships. **Your job as a business leader is to effectively manage these relationships to create a successful organization.**

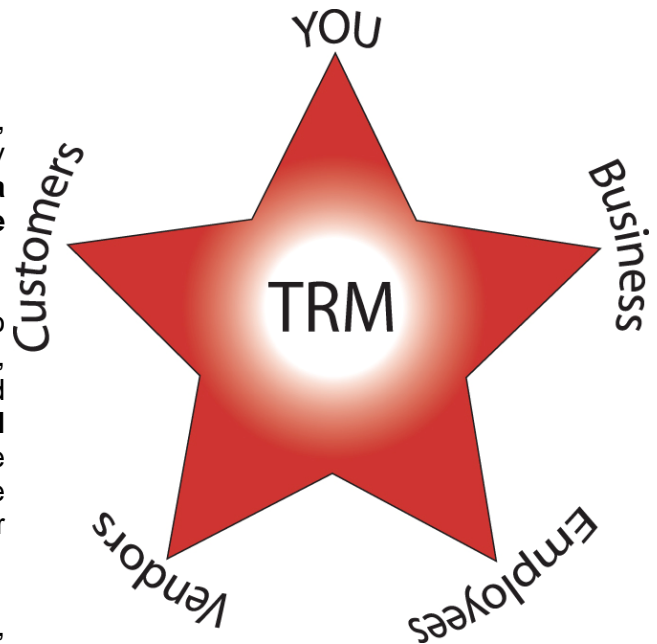
There are five key areas in business that you have to manage. They involve the relationship with yourself, your business, your employees, your vendors and your customers. **This represents Total Relationship Management or TRM.** The more effective you are at managing and balancing these relationships, the more effective you will be in your business.

We are not just talking about success in business, we are talking about creating long-term managed success. All too often the talented “widget builder” is either promoted or goes out on their own because of money, ambition, or “the next logical step”. This change in responsibility leads to a change in skills. Many times the new manager/business owner never received any training or development in these skills and struggles because of it. While some learn the hard way, many others fail. The cost? Lost business, poor performance from staff, lost employment and the list goes on.

At InVision, we do what we are the best at, and that’s building successful companies. We will help you address the five relationships through strategy and implement it through your people. Because we address Planning, Process, and People, we are able to produce significant results in a short period of time. Our business model is strongly focused on our clients. For this reason, we limit the number of people we work with each year so we may devote our attention to their needs. Contact us to learn what InVision can do for your business.

Who should contact InVision?

Businesses that have been in operation for three years or longer who are looking to grow, or are experiencing rapid growth, **OR** business leaders looking to achieve world-class performance from their people.



InVision
Plan Coach Develop

What We Do:

InVision helps organizations and individuals become highly successful in their field or industry. Our approach addresses the critical issues related to business or leadership and provides direction while helping eliminate the pitfalls that lead to failure.

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